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Hyperconverged Cloud Infrastructure Solution Now Available on GSA's IT Schedule 70

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Nutanix Innovative Enterprise Cloud Platform Added to Carahsoft Contract in Support of FITARA and Data Optimization Initiatives

WASHINGTON, D.C.—The U.S. General Services Administration (GSA) announced today that the governmentwide Enterprise Software Category Team, led by GSA's Information Technology Category (ITC), has issued an award to Nutanix and Carahsoft that brings hyperconverged cloud infrastructure (HCI) solutions to IT Schedule 70. The 10 distinct Nutanix product solutions offered under this new agreement cover the most common HCI applications and will enable agencies to simplify their data centers and transition away from legacy infrastructure to a more operationally efficient, modern and optimized platform.

These HCI offerings will help agencies meet a wide variety of federal mandates, including the Data Center Optimization Initiative (DCOI) and the requirements put in place by the Federal Information Technology Acquisition Reform Act (FITARA). They also fully support the cloud-first initiative by providing the core infrastructure building block for cloud technologies.

"The addition of the HCI platform under the FITARA initiatives provides federal agencies with access to a streamlined procurement option for easily and efficiently transitioning to a converged cloud environment, whether public, private or hybrid," explained GSA ITC Assistant Commissioner Kay Ely. "By making this highly innovative—and cost saving—new technology available governmentwide, GSA is able to continue to provide value for our partners across the government."

There are 10 solutions included in this agreement, including a pilot program that allows agency buyers to try an entry level HCI system designed for small agencies and pay approximately 50 percent of the previous GSA pricing. Once the pilot is completed, the base system can easily be expanded should the agency decide to continue with HCI. Prices on the 10 different configurations are 10–50 percent lower than the previously published GSA prices.

"The new cloud infrastructure solutions are another example of category management in action—ITC is providing agencies with more efficient and cost-effective access to IT products and services," added Ely. "Agencies have the option to purchase HCI as a hardware and software bundle or software only at very competitive prices."

This new hyperconverged cloud infrastructure offering is available to all federal, state, local and tribal government agencies through the GSA IT Schedule 70 Program. It can be purchased through Carahsoft Technology Corporation's GSA Schedule 70 Contract GS-35F-0119Y.

More information can be found on the Acquisition Gateway.

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